



Balkan Venture Forum (Investicijski forum)

Bolgarija, Sofija, National Place of Culture
21. – 22. Maj 2013

PROGRAM: 21. Maj 2013

Dvorana 3, 3.1;

8:30	Registration
9:00	Venture Academy – (Dry run pitching and coaching)
11:30	Opening
11:40	Key note Speech 1: TBC
12:00	Panel 1: financing innovation in Southeast Europe – the latest trends <i>Moderator: Michael Gold</i>
12:40	Keynote Speech 2:TBC
13:00	Lunch
14:00	Pitching Competition A ICT
15:30	Networking Coffee
16:00	Investor Showcase <i>Description: Short presentations of VC funds, their focus and unique benefits for companies.</i>
16:45	Pitching Competition C ICT
18:15	Panel 2: How we reached the Product – Market Fit <i>Description: Sharing the little – known factors that helped companies reach Product – Market Fit.</i>
20:00	Party

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9:30	Pitching competition E ICT
11:00	Coffee Break
11:30	Pitching Competition F ICT
13:00	Lunch
14:00	Panel 3: Growing startups in SEE: the local perspective <i>Description: What are the benefits and challenges in building startups for regional and global markets?</i>
14:45	Keynote Speech 3 – Roxane Varza
15:15	Coffee Break
15:40	Panel 4 – Lean startup: What works and what doesn't <i>Description: Our startup gurus do a critical overview of the lean startup method, after hands-on experience with numerous iterations.</i>
16:30	Keynote speech 4: Karim Mustangi – Garage Rockers TBC
16:45	Presentation 1 TBC
17:00	Presentation 2: Customer Development – Andreas Klinger
17:30	Panel 5 _ What makes a startup community thrive
18:15	Awards and Closing
18:30	End